

**Statement on Prequalification of the Tender**  
**Tender No: 1D1/TSMSIDC/EQU-C/2016-17, Dated: 16-04-2016.**  
**Bids received on: 27.06.2016**

| S.No            | Tender Conditions  | Information Furnished by the bidder  | Remarks   |                 |            |               |            |              |            |              |            |              |            |           |            |  |  |
|-----------------|--|--|-----------|-----------------|------------|---------------|------------|--------------|------------|--------------|------------|--------------|------------|-----------|------------|--|--|
| 1               | Firm Name and Address  | <p><b>Page No:</b> 3 Enclosed</p> <p>M/s Schiller Healthcare India Pvt Ltd<br/> Plot No:17, Pondyvillupuram Road<br/> Balajinagar, Oulgaret, Pondicherry-605010<br/> Phone No:0413-2291240,09366192052.</p> <p><b>Registered Office:</b> Advance House, 2<sup>nd</sup> Floor,<br/> Makwana road, off. Andheri- Kurla road, Marolnaka,<br/> Andheri-Eats, Mumbai-400059</p> <p><b>Regional Office:</b> Flat No.102/A, 1<sup>st</sup> floor, badam<br/> sohana apartment, No.6-3-1085, Raj bhavan road,<br/> Opp.katriya Hotel &amp; Towers, somajiguda,Hyderabad-<br/> 500082</p> <p><b>Phone no:</b>022-61523333,040-32952969<br/> <b>Fax no:</b>022-29209142<br/> <b>Email:</b>mail@schillerindia.com</p> | Complies. |                 |            |               |            |              |            |              |            |              |            |           |            |  |  |
| 2               | Details of Quoted items :  | <p><b>Page No :</b> 2 Enclosed</p> <p><b>1 Multichannel Monitor 3para</b><br/> <b>Make:</b> Guangdong Biolight Meditech Co.Ltd<br/> <b>Model:</b> truscope II</p> <p><b>2. Multichannel Monitor 5para</b><br/> <b>Make:</b> Guangdong Biolight Meditech Co.Ltd<br/> <b>Model:</b>truscope Elite A5</p> <p><b>3. Multichannel Monitor 7para</b><br/> <b>Make:</b> Guangdong Biolight Meditech Co.Ltd<br/> <b>Model:</b> truscope Elite A5</p> <p><b>4.ECG Machine 12 Channel</b><br/> <b>Make:</b>Schiller AG <b>Model:</b> Cardiovit AT 102 plus</p> <p><b>5.Defibrillator</b><br/> <b>Make:</b>Schiller Healthcare Pvt Ltd<br/> <b>Model:</b> Defigard 400</p>  | Complies. |                 |            |               |            |              |            |              |            |              |            |           |            |  |  |
| 3               | Manufacturer / Authorised Distributor.<br>If authorized Distributor Name of the Manufacturer who given authorization   | <p><b>Page No:</b> 3, 146</p> <p>Manufacturer for ECG Machine, Defibrillator.<br/> Authorised distributor for Multipara monitors<br/> <b>M/s Guangdong Biolight Meditech Co.Ltd</b> has given authorisation to M/s Schiller Healthcare India Pvt Ltd</p>   | Complies. |                 |            |               |            |              |            |              |            |              |            |           |            |  |  |
| 4A              | EMD required as per tender for quoted schedules<br>Cumulative EMD required   | <p><b>Page No:</b> 3 Enclosed</p> <p>BG No:240GT02161310005 for an amount of Rs.21,000 dated:10.05.2016 validity up to dt:31.12.2016</p> <p>BG No:240GT02161310008 for an amount of Rs.60,000 dated:10.05.2016 validity up to dt:31.12.2016</p> <p>BG No:240GT02161310012 for an amount Rs.1,70,000 dated:10.05.2016 validity up to dt:31.12.2016</p> <p>BG No:240GT02161310004 for an amount of Rs.72,000 dated:10.05.2016 validity up to dt:31.12.2016</p> <p>BG No:240GT02161310010 for an amount of Rs.1,44,000 dated:10.05.2016 validity up to dt:31.12.2016.</p>   | Complies. |                 |            |               |            |              |            |              |            |              |            |           |            |  |  |
|                 | <table border="1"> <thead> <tr> <th>Item Name</th> <th>EMD</th> </tr> </thead> <tbody> <tr> <td>1.Defibrillator</td> <td>Rs. 60,000</td> </tr> <tr> <td>2.ECG Machine</td> <td>Rs. 21,000</td> </tr> <tr> <td>3.MPM 3 Para</td> <td>Rs.144,000</td> </tr> <tr> <td>4.MPM 5 Para</td> <td>Rs.170,000</td> </tr> <tr> <td>5.MPM 7 Para</td> <td>Rs. 72,000</td> </tr> <tr> <td>Total EMD</td> <td>Rs.467,000</td> </tr> </tbody> </table> <p>BG should be valid up to 08.11.2016</p> | Item Name  | EMD       | 1.Defibrillator | Rs. 60,000 | 2.ECG Machine | Rs. 21,000 | 3.MPM 3 Para | Rs.144,000 | 4.MPM 5 Para | Rs.170,000 | 5.MPM 7 Para | Rs. 72,000 | Total EMD | Rs.467,000 |  |  |
| Item Name       | EMD  |  |           |                 |            |               |            |              |            |              |            |              |            |           |            |  |  |
| 1.Defibrillator | Rs. 60,000   |  |           |                 |            |               |            |              |            |              |            |              |            |           |            |  |  |
| 2.ECG Machine   | Rs. 21,000   |  |           |                 |            |               |            |              |            |              |            |              |            |           |            |  |  |
| 3.MPM 3 Para    | Rs.144,000   |  |           |                 |            |               |            |              |            |              |            |              |            |           |            |  |  |
| 4.MPM 5 Para    | Rs.170,000   |  |           |                 |            |               |            |              |            |              |            |              |            |           |            |  |  |
| 5.MPM 7 Para    | Rs. 72,000   |  |           |                 |            |               |            |              |            |              |            |              |            |           |            |  |  |
| Total EMD       | Rs.467,000   |  |           |                 |            |               |            |              |            |              |            |              |            |           |            |  |  |

| S.No | Tender Conditions  | Information Furnished by the bidder   |                |                |                             |   | Remarks   |
|------|--|---|----------------|----------------|-----------------------------|---|---|
| 4B   | Processing fee for Rs: 5725/-<br>Details of enclosed DD like DD No, DD date, Issued Bank's name, Branch Name, Place  | DD No: 471767, dated:13/05/2016, for an amount of Rs.5,725 /- from HDFC Bank, Hyderabad                                 |                |                |                             |   | Complies.   |
| 5    | General information on the bidder's company in <b>Form P-1</b>   | <b>Page No: 3</b> Enclosed  |                |                |                             |   | Complies.   |
| 6    | Total Sales of similar goods irrespective of brand and specification during each of Three financial years of, 2012-13, 2013-14 & 2014-2015, ( <b>Form P2A</b> ): <b>Page No: 5</b> |   |                |                |                             | Complies  |   |
|      | <b>Item</b>  | <b>Tender Qty</b>   | <b>PQ Qty</b>  | <b>2012-13</b> | <b>2013-14</b>              |   | <b>2014-15</b>                                      |
|      | 1. MultiChannel Monitor(include 3para, 5para & 7para)  | 108   | 108            | 3048           | 3381                        |   | 2317  |
|      | 2. ECG Machine (12 Channel)  | 6   | 6              | 595            | 375                         |   | 518   |
|      | 3. Defibrillator   | 6   | 6              | 648            | 842                         | 608   |   |
| 7    | Total sales of goods of model offered in Bid during each of Three financial years of 2012-13, 2013-14 & 2014-2015. <b>Form P2B Page No:6</b>                                       |   |                |                |                             | Not complies for the item 5 Para & 7 Para for the year 2014-15. |   |
|      | <b>Item</b>  | <b>T. Qty</b>   | <b>PQ qty</b>  | <b>2012-13</b> | <b>2013-14</b>              |   | <b>2014-15</b>                                      |
|      | 1. MultiChannel Monitor(include 5para & 7para)   | 60  | 48             | 44             | 76                          |   | <b>25</b>   |
|      | 2. Multichannel Monitor 3para  | 48  | 38             | 1002           | 1010                        |   | 899   |
|      | 2. ECG Machine(12 channel)   | 6   | 5              | 6              | 38                          |   | 41  |
|      | 3. Defibrillator   | 6   | 5              | 364            | 459                         | 436   |   |
| 8    | List of major customers in support of turnover in <b>Form P-3</b>  | <b>Page No: 7,40,59,92,107</b> Enclosed   |                |                |                             |   | Complies.   |
| 9    | Details of service centres in TS in <b>Form P-4</b>  | <b>Page No:118</b> Enclosed<br>2 Service Centres at Hyderabad and Warangal with 3 Service Engineers against 5 Engineers |                |                |                             |   | Complies.   |
| 10   | Past supply Performance certificate in <b>Form-P5</b> (Certificate from statutory auditor)   | <b>Page No :123</b> Enclosed  |                |                |                             |   | Complies.   |
| 11   | Financial Capacity of Bidder in <b>Form P6, Page No: 78</b>  | <b>2012-13</b>  | <b>2013-14</b> | <b>2014-15</b> | <b>Avg. Annual Turnover</b> |   | Complies.<br>IT returns and Balance sheets enclosed |
|      | Cumulative turnover for 5 items is 3.5 crores  | 86.4 Cr   | 108.74 Cr      | 115.09 Cr      | 103.41 Cr                   |   |   |
| 12   | Declaration in <b>Form 7</b>   | <b>Page No:145</b> Enclosed   |                |                |                             |   | Complies.   |
| 13   | <b>Form T1</b> Specifications (Quoted technical Higher/Lower)  | <b>Page No:172-206</b> Enclosed   |                |                |                             |   | Complies.   |
| 14   | <b>Form T2</b> (Check List)  | <b>Page No: 231</b> Enclosed  |                |                |                             |   | Complies.   |
| 15   | <b>Form T3</b> (List of Documents Scanned and Uploaded)  | <b>Page No:233</b> Enclosed   |                |                |                             |   | Complies.   |
| 16   | <b>Form-T4</b> (Documents to be submitted in hard copy in MSIDC office)  | <b>Page No:234</b> Enclosed   |                |                |                             |   | Complies.   |
| 17   | Pre-qualification criterion  | <b>Page No:231</b> Accepted   |                |                |                             |   | Complies.   |
| 18   | Technical specifications   | <b>Page No:231</b> Accepted   |                |                |                             |   | Complies.   |
| 19   | General instruction to bidders   | <b>Page No:231</b> Accepted   |                |                |                             |   | Complies.   |

| S.No | Tender Conditions                           | Information Furnished by the bidder   | Remarks   |
|------|---|---|-----------|
| 20   | Standard procedure for bid evaluation       | <b>Page No:231</b> Accepted   | Complies. |
| 21   | General condition of proposed contract(GCC) | <b>Page No:231</b> Accepted   | Complies. |
| 22   | Special Conditions                          | <b>Page No:231</b> Accepted   | Complies. |
| 23   | Delivery Period<br>Within 60 days           | <b>Page No:231</b> Accepted   | Complies. |
| 24   | Bid Letter Form                             | <b>Page No: 1</b> Enclosed  | Complies. |
| 25   | Section-C                                   | <b>Page No:232</b> Agreed   |           |
| 26   | CE/USFDA/ISO Certificates                   | <b>Page No: 208, 212,213,224-230</b> Enclosed.  | Complies. |
| 27   | Any legal Cases or Blacklisted              | No adverse complaints.  | Complies. |
| 28   | Other certificates                          | <b>Page No:153</b> Enclosed<br>PAN Card Account no:AADCS5091B<br><b>Page No:156</b> Enclosed<br>VAT Certificate TIN No:3453000096 | Complies. |

**Remarks:**

1. P2B not complies for the year 2014-15
2. The bidder meets remaining all the requirements of Tender Criteria.