

**Statement on Prequalification of the Tender**  
**Tender No: 1D1/TSMSIDC/EQU-C/2016-17, Dated: 16-04-2016.**  
**Bids received on: 27.06.2016**

S.No	Tender Conditions	Information Furnished by the bidder	Remarks												
1	Firm Name and Address	<b>Page No: 6-7, 16</b> M/s Medifocus India Pvt Ltd 85/24, Aryagowda Road Extn Kodambakkam, Chennai – 24. Phone No : 9841599004,044-24728490,42668655 Email Id: <a href="mailto:info@medifocusindia.com">info@medifocusindia.com</a>	Complies.												
2	Details of Quoted items :	<b>Page No : 8,5</b> Basic Ventilator Make- Philips Respironics, Model-Trilogy-100.	Complies.												
3	Manufacturer / Authorised Distributor. If authorized Distributor Name of the Manufacturer who given authorization	<b>Page No: 44</b> Authorised Distributor. M/s Philips India Ltd Authorises M/s Medifocus India Pvt Ltd.	Complies.												
4A	EMD required as per tender for quoted schedules Cumulative EMD required Item Name EMD Amount 1.Basic Ventilator 1,50,000/-	<b>Page No: 2</b> DD No:108520,dated: 13.06.2016 for an amount of Rs. 1,50,000 from Bank of Baroda, West Mambalam, Chennai-600033	Complies.												
4B	Processing fee for Rs: 5725/-	<b>Page No: 1</b> DD No:108519, dated: 13.06.2016 for an amount of Rs.5,725/- from Bank of Baroda, West Mambalam, Chennai-600033	Complies.												
5	General information on the bidder's company in <b>Form P-1</b>	<b>Page No: 16</b> Page enclosed information not furnished properly	Not Complies.												
6	Total Sales of similar goods irrespective of brand and specification during each of Three financial years of, 2013-14 ,2014-2015& 2015-16, ( <b>Form P2A</b> ): <b>Page No: 68</b>	<table border="1"> <thead> <tr> <th>Item</th> <th>Tender Qty</th> <th>PQ Qty</th> <th>2013-14</th> <th>2014-15</th> <th>2015-16</th> </tr> </thead> <tbody> <tr> <td>Basic Ventilator</td> <td>30</td> <td>30</td> <td>31</td> <td>36</td> <td>43</td> </tr> </tbody> </table>	Item	Tender Qty	PQ Qty	2013-14	2014-15	2015-16	Basic Ventilator	30	30	31	36	43	Complies.
Item	Tender Qty	PQ Qty	2013-14	2014-15	2015-16										
Basic Ventilator	30	30	31	36	43										
7	Total sales of goods of model offered in Bid during each of Three financial years of 2013-14 ,2014-2015& 2015-16. <b>Form P2B Page No:67</b>	<table border="1"> <thead> <tr> <th>Item</th> <th>T. Qty</th> <th>PQ qty</th> <th>2013-14</th> <th>2014-15</th> <th>2015-16</th> </tr> </thead> <tbody> <tr> <td>Basic Ventilator</td> <td>30</td> <td>24</td> <td>26</td> <td>29</td> <td>32</td> </tr> </tbody> </table>	Item	T. Qty	PQ qty	2013-14	2014-15	2015-16	Basic Ventilator	30	24	26	29	32	Complies.
Item	T. Qty	PQ qty	2013-14	2014-15	2015-16										
Basic Ventilator	30	24	26	29	32										
8	List of major customers in support of turnover in <b>Form P-3</b>	<b>Page No: 69-77</b> Details furnished	Complies.												
9	Details of service centres in TS in <b>Form P-4</b>	<b>Page No:15</b> One Service Centre in Hyderabad with 15 support Engineers.	Complies.												
10	Past supply Performance certificate in <b>Form-P5</b> (Certificate from statutory auditor)	<b>Page No : 18</b>	Complies.												
11	Financial Capacity of Bidder in <b>Form P6, Page No: 17,27-29</b>	<table border="1"> <thead> <tr> <th>2012-13</th> <th>2013-14</th> <th>2014-15</th> <th>Avg. Annual Turnover</th> </tr> </thead> <tbody> <tr> <td>113 Lakhs</td> <td>12.33Cr</td> <td>15.58Cr</td> <td>14.74Cr</td> </tr> </tbody> </table>	2012-13	2013-14	2014-15	Avg. Annual Turnover	113 Lakhs	12.33Cr	15.58Cr	14.74Cr	Complies				
2012-13	2013-14	2014-15	Avg. Annual Turnover												
113 Lakhs	12.33Cr	15.58Cr	14.74Cr												
12	Declaration in <b>Form 7</b>	<b>Page No:14,51</b>	Complies.												
13	<b>Form T1</b> Specifications	<b>Page No:8-10</b>	Complies.												

S.No	Tender Conditions	Information Furnished by the bidder	Remarks
	(Quoted technical Higher/Lower)		
14	Form T2 (Check List)	Page No: 11	Complies.
15	Form T3 (List of Documents Scanned and Uploaded)	Page No: 12	Complies.
16	Form-T4 (Documents to be submitted in hard copy in MSIDC office)	Page No:13	Complies.
17	Pre-qualification criterion	Page No: 11, Agreed.	Complies.
18	Technical specifications	Page No: 8-10, No Deviation.	Complies.
19	General instruction to bidders	Page No: 11, Agreed.	Complies.
20	Standard procedure for bid evaluation	Page No: 11, Agreed.	Complies.
21	General condition of proposed contract(GCC)	Page No: 11, Agreed.	Complies.
22	Special Conditions	Page No:24,11	Complies.
23	Delivery Period Within 60 days	Page No:22	Complies.
24	Bid Letter Form	Page No:19-21	Complies.
25	Section-C	Page No:11 & 23	Complies
26	CE/USFDA/ISO Certificates	Page No:40-49 CE certificate not submitted online.	Complies.
27	Any legal Cases or Blacklisted	No adverse complaints.	Complies.
28	Other Documents	Page No: 84 Vat registration with Tamilnadu state TIN No:33161403448 PAN No:	Complies

**Remarks:**

- P3 not satisfies P2B.P3 furnished without stating Model. However past performance certificates for (17 Nos) during last 3 years for quoted model enclosed.
- CE certificate not submitted online.But submitted offline. CE certificate is on Respirionics Inc.
- As seen from the manufacture's authorization Form dt.14.06.2016 (Page No.44).it is stated that M/s Philips India Ltd are established and reputed manufacturers of various medical equipment having factories at various contries and have authorised M/s Medifocus India Pvt Ltd, Chennai in bid, negotiate conclude the contract etc.wide as on tender notice.
- Whereas in support and claim of M/s Philips India Ltd as "Manufacturer", the certificate of Registration from BSI is furnished (Page No.40-43), wherein it is clearly mentioned the scope / activities as "The Marketing, Sales, Installation Service and Clinical Support for different Medical Equipment. Hence the above authorization is invalid and clarification from M/s Phillips India Ltd as well as from the bidder will be called for in order to evaluate the technical bid of the above bidder.
- The balance sheets for the financial year 2012-13,2013-14 & 2014-15 will be called for from the bidder to verify the details furnished by CA in Form P6.